

The table below shows the correlation between the relevant Packaged Service and the corresponding Service Solution.

SERVICES

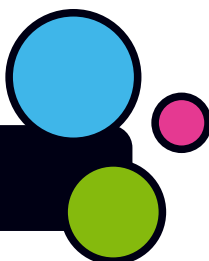
PACKAGED SERVICE	PRODUCT	CONSOLIDATION		ILM	COMPLIANCE	VIRTUALISATION	
		Server	Storage	Storage	Storage	Server	Storage
HP	ProLiant Basic	●				●	
	ProLiant Advanced	●				●	
	Blade with RDP	●				●	
	Blade Additional Advanced	●				●	
IBM	pSeries Server	●				●	

STORAGE SYSTEMS

HP	Basic EVA install		●	●			●
	EVA install with Business Copy		●	●			●
	MSA Basic		●	●			●
	MSA Advanced		●	●			●
	Continuous Access		●	●			●
	Data Protector		●	●			
IBM	DS4000 Installation		●	●			●
	Tivoli Storage Manager Install		●	●			●
	TPC Install		●	●	●		●
	SVC Install		●	●			●
Symantec	Backup Exec Base			●	●		
	NetBackup installation + 2 agents			●	●		
	Enterprise Vault			●	●		
Legato	Legato Networker 7 Basic package		●	●	●		●

SECURITY

Clearswift	MIMEsweeper Instal				●		
CyberGuard	Install & Basic Config.				●		
	Install & Advanced Config.				●		
	Install & Advanced Config. + Consultancy				●		
SonicWall	Install & Basic Config.				●		
	Install & Advanced Config.				●		
	Install & Advanced Config. + Consultancy				●		



Partner Services

Packaged Service Solution Matrix

MANAGEMENT

PACKAGED SERVICE	PRODUCT	CONSOLIDATION		ILM	COMPLIANCE	VIRTUALISATION	
		Server	Storage	Storage	Storage	Server	Storage
OpenView	Operations for Windows (OVOW) Installation and basic Configuration	●			●		
	Network Node Manager Installation	●			●		

CASE STUDIES

Milton Keynes	EVA, HP BladeSystem, SAN Fabric, HP Data Protector	●	●	●		●	●
M&M Sports	EVA, HP-UX Cluster, SAN Fabric, HP Data Protector	●	●				●
Cambridge County Council	EVA, SAN Fabric, HP Data Protector		●	●			●
PepsiCo	HP BladeSystem	●				●	

For further assistance please
 contact your Account Manager or the Partner Services
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